

by PR-Newswire

Seminar Will Address Best Practices for Implementing a Performance Management Solution

MOUNTAIN VIEW, Calif., Sept. 6 /PRNewswire/ -- Pilot(R) Software Inc., a leading provider of performance management solutions, today announced it will be holding a web seminar with Bob Paladino, Founder and Managing Partner of Bob Paladino & Associates, LLC. Bob Paladino & Associates is an internationally recognized management consulting firm and leader in rapid implementation of performance management. The web seminar entitled "Knowledge Sharing on Effective Performance Management: Best Practices in Implementing for Results" will be held on September 14, 2006.

Bob Paladino is a former executive and internationally recognized balanced scorecard practitioner whose clients have earned the prestigious APQC and Balanced Scorecard Hall of Fame awards.

Topics discussed will include:

-- How leading companies have successfully used performance management -- What differentiates successful implementations from stalled ones -- Common mistakes to avoid along the way -- Proven steps to accelerate results

Formatted as an interactive discussion on best practices in implementing performance management, Ranga Bodla, Director of Pilot Software will talk with Bob Paladino about his experiences and knowledge gained from helping leading companies successfully deploy performance management. Participants are encouraged to actively contribute by sending challenges to pm@pilotsoftware.com beforehand or bringing up discussion topics during the session. The session has been structured in a conversation-style format to maximize the interaction with participants.

To sign up for the web seminar on September 14, 2006 at 11:00 a.m. PT, please register at: <http://www.pilotsoftware.com/events/seminars.html>.

About Bob Paladino & Associates, LLC

Bob Paladino & Associates, LLC is a professional service firm founded by Bob Paladino, long time thought leader and "implementation" practitioner in the Corporate Performance Management (CPM) field. Clients have won the coveted Balanced Scorecard Hall of Fame award. The firm offers CPM services for implementing and integrating the Balanced Scorecard, six sigma, activity based management (ABM) and customer survey programs to drive breakthrough results. Many firms offer methodologies, Bob Paladino & Associates, LLC focuses on "Implementing for Results." For more information please visit: <http://www.paladinoassociates.com>

About Pilot Software

Validated by more than 300 worldwide customers, Pilot provides operational performance management solutions for progressive commercial and public sector organizations that dramatically increase performance. Pilot's unique incremental, middle-out approach, combined with its patent-pending software, aligns all three cornerstones of performance management -- goals, initiatives and metrics. With the first-ever performance management solution deployed and the largest-known operational performance management deployments within both the U.S. federal government and commercial organizations -- Pilot's solutions are used by leading companies worldwide including American Heart Association, The Boeing Company, General Services Administration, Health Net, Ingersoll-Rand, Molson Coors Brewing Company, Pacific Life Insurance, Phillips Medical, and Sarasota County Government of Florida.

More information is available at <http://www.pilotsoftware.com>.

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